

## **KCA Partners Announces Partnership with JP Lachance to form Sierra Equity Partners**

**San Francisco, CA, July 31, 2009:** KCA Partners, Ltd. (“KCA”), a private equity firm founded in 1993, today announced that it has entered into a partnership with KCA Principal JP Lachance to form Sierra Equity Partners. The primary focus of Sierra Equity Partners will be to acquire, operate and grow an established business in Northern California. KCA will work with Mr. Lachance to identify a business, complete the acquisition, serve as board advisor and provide KCA’s unique experiences and strategic perspective from over 15 years in the lower middle market.

Mr. Lachance brings a twelve year track record of success working with entrepreneurial management teams as a private equity investor, lender and corporate finance advisor in various roles at Credit Suisse First Boston, Windward Capital Partners, CapitalSource and KCA Partners. Mr. Lachance has spent the last three years at KCA sourcing, evaluating, executing and growing new platform investments, including serving as a hand-on operating resource to management teams in order to drive strategic, operating and financial initiatives.

“I believe that the current environment presents an opportune time to partner with a business owner who would like to obtain full or partial liquidity and transition away from day-to-day management but yet ensure the continued growth of their business” said JP Lachance. “KCA has a strong legacy of building successful companies through organic growth and acquisitions, and I look forward to working with KCA to help a local business achieve its potential.”

“JP has been a long-term member of the KCA team and we believe that this partnership offers small business owners a great combination of operating expertise, strategic advice and investment experience not found elsewhere,” said PJ Nora, a Partner at KCA.

### **About Sierra Equity Partners**

Sierra Equity Partners is a private investment firm founded to acquire, operate and grow an established business in Northern California. Our goal is to provide an ownership and management transition for a entrepreneur or family owned business with significant potential to build enduring value for employees, stakeholders and the local community. We focus on profitable companies in the business services, light manufacturing and distribution sectors with revenues up to \$20 million. For more information, please visit our website at [www.sierraequitypartners.com](http://www.sierraequitypartners.com) or contact JP Lachance at 415-493-8452 or [jp@sierraequitypartners.com](mailto:jp@sierraequitypartners.com).

### **About KCA Partners, Ltd.**

KCA Partners is a San Francisco-based private equity firm that works with a limited number of platform companies in order to devote both the operational and financial resources necessary for lower middle market companies to achieve their potential. Since the firm’s founding in 1993, KCA has operated as a partnership between the firm’s principals and the management teams in its operating companies. For more information about KCA, please visit KCA’s website at [www.kcapartners.com](http://www.kcapartners.com)